**EXCELL VICTORIES** 



## **Experiencing Bond or Insurance Claims?**

by John Balch, CEO

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## Excell Consulting International (Excell) recently resolved a \$7.5 million claim request submitted to Zurich.

- After a Subcontractor was defaulted for cause on a construction project in Las Vegas, NV. Excell conducted an in-depth policy review then prepared the claim for the subcontractor seeking recovery of \$7.5 million in losses and additional expenses as a result of the Subcontractor Default. Excell supported, advised and guided the subcontractor during the life of the submission, including eight requests for additional information and clarification from the adjuster. The prime contractor was successful in receiving compensation from Zurich.
- Overall the subcontractor was very pleased to have Excell on their side and with the extensive knowledge of the subject. Excell have consistently earned the trust of federal contractors and the Government to generate winning solutions.

If you are encountering a problem similar to this, or would like to make sure you are covering all of your bases, we can help! Just give us a call.

For more information about Excell Consulting please visit our website.

In the end, you will be glad you made the call; by the way, it's a FREE CALL. EXCELL CONSULTING: "Here Today for Your Tomorrow."