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Each contractor has specialized needs when it comes to contract claims, management, dispute avoidance, and REA analysis, which cannot always be satisfied by utilizing their in-house resources.

To meet these needs, Excell has assembled a nucleus of proven professionals, with expertise in every phase of the Construction process. This expertise allows Excell to assemble customized teams on short notice to meet the contractor's unique situation. This "surge capacity" enables Excell to begin resolving contract problems immediately and putting the contractor in the best position for an expedited recovery.

Excell offers professional services for all aspects of Contract and Construction Management, both in the Government and Commercial Contracting arenas.

- Claims Avoidance
- Claims & Disputes
- Subcontractor Claims & Disputes
- Contract/Subcontract Administration & Management
- Bid Review
- Bid Protest
- Request for Equitable Adjustment (REA)
- Terminations for Convenience/Default
- Alternative Dispute Resolution
- Litigation, Arbitration, & Trial Support
- Complex Strategy Facilitation
- Expert Testimony



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Excell has been saving projects, companies and careers since 1983. From its beginning, Excell rapidly evolved into a leader in the Contract Disputes / Claim Avoidance arena with few equals.

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Meet John Balch, **CEO & Founder**



John G. Balch, a Certified **Professional Contract** Manager, has over 40 years of business operational experience.

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