

Having Issues Recovering your Recoverable Costs? Read on.

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INTRODUCTION

If you work with Government Contracts – especially **CONSTRUCTION CONTRACTS** – **you need to read this!!**

Request for Equitable Adjustment (REA)

A contractor recently recovered \$3.5 million of its costs on a federal project after Excell Consulting prepared and negotiated the REA. This REA included Prescriptive vs. Performance Specifications, critical path delay, disruption, ripple effect, and maladministration.

The Government directed the contractor to continue work, but the client refused after careful analysis of its position. Excell Consulting was successful in raising the outstanding issues to the District level, and a modification was ultimately issued for \$3.5 million, to the satisfaction of the client. The contractor went back to work and successfully completed the project.

If you are encountering a problem similar to this, or would like to make sure you are covering all of your bases, we can help! Just give us a call.

[For more information about Excell Consulting please visit our website.](#)

In the end, you will be glad you made the call; by the way, it's a FREE CALL.
EXCELL CONSULTING: "Here Today for Your Tomorrow."