

STRUGGLING TO GET PAID BY THE GOVERNMENT?

- Read on.

by John Balch, CEO

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Excell Prepares and Negotiates \$2.3 million REA for Subcontractor

This REA included Defective and Deficient Contract Documents, Differing Site Conditions, Out of Scope Work, Unreasonable Specifications, Cardinal Change, Maladministration, Delay, Disruption, and Ripple Effect.

A subcontractor was awarded a Firm Fixed-Price Contract to assist in the building of a hospital in the USA. From the onset of construction, it's became apparent that there were serious issues with the submitted RFP. In fact, by the time Excell Consulting was contacted to assist, over Eight Thousand (8,000) RFIs had been issued, including 5 years of delay, and millions of dollars in change orders had been submitted. What was currently being demanded from the owner no longer even resembled the project bid by our client. Excell Consulting worked closely with all parties and other consultants to design a cohesive REA package that represented all parties and could successfully be presented to the owner. The REA was amended due to further delays from the owner, and was ultimately resolved with all contractors receiving fair and just compensation for the project.

If you are encountering a problem similar to this, or would like to make sure you are covering all of your bases, we can help! Just give us a call.

[For more information about Excell Consulting please visit our website.](#)

In the end, you will be glad you made the call; by the way, it's a FREE CALL.

EXCELL CONSULTING: "Here Today for Your Tomorrow."