

Claims & Disputes

Excell is an expert in the preparation and negotiation of Contract Claims, Requests for Equitable Adjustment, and Change Order Proposals. Excell's graphics-oriented methodology has proven effective in the settlement of disputes. Services include identification and evaluation of the viability of entitlement issues and their presentation and negotiation of same.

Contractor-Prepared Claim Evaluation:

Excell examines claims or claim evaluations prepared by Contractors, Owners or other firms to identify their strengths and weaknesses. Excell's evaluation includes the following:

- Complex Fact Finding
- Contractual Access and Authority for same (if any)
- Correctly Identifying and Positioning Recover Strategy
- Appropriate Entitlement Discussion and "relevance evaluation and analysis" development.
- Accuracy and Reasonableness of Cost and Schedule Calculations and
- Recognition and inclusion of all relevant Contract information and how it interplays in the specific situation

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Excell has been saving projects, companies and careers since 1983. From its beginning, Excell rapidly evolved into a leader in the Contract Disputes / Claim Avoidance arena with few equals.

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Get in Touch



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Meet John Balch, CEO & Founder



John G. Balch, a Certified Professional Contract Manager, has over 40 years of business operational experience.

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