

Claims Consulting Philosophy

It's axiomatic that even the most carefully planned and orchestrated construction project will encounter problems because construction is "organized chaos." True "chaos" may exist in the form of open-ended change orders leading to claims and/or other disputes. How these open-ended change orders and claims are handled can be the difference between the success or failure of a project, ***or even the company itself.***

Excell has a proven track record of success in the *Contract Disputes / Dispute Avoidance* arena. When our clients resolve a contractual problem it's because of:

- a) Your staff's commitment,
- b) Excell's expertise and dedication, and ultimately,
- c) the heart and the effort that both parties put into it.

There is no "magic mirror" or known panacea that can automatically rectify the problems, but these abc's are essential for analyzing the complex liability, causation and damage components of a dispute. Every dispute receives a detailed analysis that breaks down its major events and key issues into a comprehensive and concise time-line structure to facilitate evaluation and resolution.

Excell's array of services includes: Litigation Support, Expert Witness Testimony, Claims Analysis, Cost and Damages Assessment, Disruption Analysis, Quality Control, and Workmanship issues, to include productivity losses.

A Contract Dispute is a maze of unfamiliar terms, time-lines, and uncomfortable accusations. It is critical to have a proven leader on your side to ensure that you recover everything to which you are entitled. Let Excell be your "secret weapon." You can rely with confidence that you have the best team working for you, and that's Excell.



Follow Us:



Excell has been saving projects, companies and careers since 1983. From its beginning, Excell rapidly evolved into a leader in the Contract Disputes / Claim Avoidance arena with few equals.

[\[READ MORE\]](#)

Get in Touch



[1920 Vindicator Drive, Suite 113 Colorado Springs, CO 80919](#)



719-599-8336 (office)
719-598-0588 (fax)



<mailto:info@excellconsulting.net>

Meet John Balch, CEO & Founder



John G. Balch, a Certified Professional Contract Manager, has over 40 years of business operational experience.

[\[READ MORE\]](#)

Recent Excell Reports

[REAL \\$\\$\\$ AT STAKE: PAID SICK RULE](#)

October 27, 2016

[FCA SCRUTINY AND PENALTIES ON THE RISE: FEDERAL CONTRACTORS BEWARE](#)

October 19, 2016

[VALUE ENGINEERING CHANGE PROPOSALS – CAPTURE AN INCREASED SHARE OF THE COST SAVINGS](#)

September 29, 2016